



BALTIMORE
RAVENS

GEORGE KOKINIS SENIOR PERSONNEL ASSISTANT

COLLEGE: HOBART
BORN: 2/27/67, WETHERSFIELD, CT
EXP. (NFL/RAVENS): 25/19

George Kokinis began his NFL career with the Cleveland Browns in 1991, moving with the franchise to Baltimore in 1996. He advanced through the scouting ranks, ultimately becoming the Ravens' director of pro personnel for six seasons (2003-08). Kokinis was hired to be the Cleveland Browns' general manager in 2009. As a longtime member of Ozzie Newsome's staff, Kokinis returned to the franchise in 2010, bringing a wealth of player personnel experience and knowledge back to Baltimore.

2010-15: (with Baltimore): Assists in the evaluation of the team's college and pro personnel. **2010:** Re-joined the team as the Ravens' senior personnel assistant.

2009: (with Cleveland) 2009: Named the Browns' general manager on Jan. 26, 2009.

1996-2008: (with Baltimore) 2003-08: Kokinis became the team's director of pro personnel in 2003, overseeing all aspects of the pro football personnel department...In his six years as director, his role included assisting evaluating free agent talent, monitoring waiver wire transactions, and handling contract negotiations for later-round draft picks.

2000-02: Promoted to the Ravens' assistant director of pro

personnel in 2000...Conducted the advance scouting of Ravens opponents and provided reports to the coaches. **1996-99:** Was the Ravens' Northeast area scout for four years before moving over to pro personnel...Moved to Baltimore with the Modell franchise.

1991-95: (with Cleveland) Began his NFL scouting career with the Browns in 1991 after serving an internship in the team's operations department.

COLLEGE/PERSONAL: Graduated from Hobart College with a B.A. in psychology and earned his master's degree in sports management at the University of Richmond (1991), while working as a graduate assistant coach for the Spiders' baseball team...He played both football and baseball during his collegiate career, earning ECAC Baseball Player of the Year honors in 1989 as a pitcher for the Statesmen, and was selected to represent the conference in a New York vs. New Jersey All-Star Game played at Yankee Stadium...Kokinis was a two-sport athlete at Wethersfield (CT) HS...George and his wife, Elizabeth, have a daughter, Marissa (16), and twins Peter and Ella (11).

TOP 10 SUCCESS

The Ravens have chosen seven players in the Top 10 of the first round in 20 NFL Drafts (1996-2015). Of those, five – T Jonathan Ogden (4th overall, 1996), LB Peter Boulware (4th overall, 1997), CB Chris McAlister (10th overall, 1999), RB Jamal Lewis (5th overall, 2000) and OLB Terrell Suggs (10th overall, 2003) – have earned at least one trip to the Pro Bowl. Two of those players – Boulware and Suggs – also earned Rookie of the Year honors. Then, in 2011, Suggs (below, left) became the third Ravens player to be named NFL Defensive Player of the Year, joining LB Ray Lewis (2000 & 2003) and S Ed Reed (2004). On Aug. 3, 2013, Ogden (below, right) became the first-ever original to enter the Raven Pro Football Hall of Fame.

